

**CV PROFILE**

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**Expertise:****Sectors:**

Construction  
Engineering  
Specialist Systems  
Infrastructure

**Services:**

Expert Witness  
Claims Management  
Contract Advice  
Commercial Management  
Risk Management

**Areas:**

United Arab Emirates  
United Kingdom  
Hong Kong  
Qatar  
Kingdom of Saudi Arabia  
Oman  
China

# Nigel White

**Summary**

40 years' experience in the construction industry with specialist experience in claim management and dispute resolution.

A Chartered Surveyor experienced on major international projects including: construction, civil engineering, mechanical and electrical and specialist systems.

Experienced claim practitioner that has involved preparing contractual claims for delay, disruption, acceleration, termination and defects.

Numerous appointments as an independent Expert Witness for quantum that has involved providing expert evidence in Arbitration and undergoing cross-examination.

Experienced leader of consultant companies with responsibility for business strategy, administration, business development, resourcing, risk management and profitability.

Management of project teams responsible for strategy, setting targets, budgets, problem solving and delivering to the client requirements.

**Professional Qualifications**

- Member of the Royal Institution of Chartered Surveyors (MRICS)
- Member of the Chartered Institute of Arbitrators (MCI Arb)
- Accredited Mediator - HKIAC Mediation Council
- Legal Experience Training Advanced Professional Award in Expert Witness Evidence – Level 7 Master's Level BTEC
- Awarded the Biscoe Taylor prize by the RICS in 1985

## Experience

### **2015 – Present      Owner - White Consulting**

Expert Witness for delay and quantum on a dispute involving lead design services on a major hospital contract in the UAE. Provided independent expert evidence to the Tribunal, under cross-examination, on the designer's claims for additional fees arising from delay, additional work, and the indirect costs resulting from termination of the contract.

Expert Witness for quantum on a civil engineering project in UAE involving earthworks, pavements, drainage and utility works. Provided independent evidence to the Tribunal, with cross examination by counsel, on claims for prolongation, disruption, variations and counterclaims.

Prepared claims for prolongation, acceleration and disruption on a major Airport Terminal in UAE including developing a strategy with senior management to take the claims forward to dispute resolution.

Appointed Expert Witness for Quantum on a dispute for a major museum contract that involved providing an opinion on the evaluation of variations to steelwork details and the contractor's counterclaims.

Provided support to form a defence to a major MEP claim, value \$400m, on an airport terminal in Doha. Advice was provided on the subcontractor's claims for prolongation and disruption and involved the identification and analysis of contemporary records as evidence to support the statement of defence.

Prepared a claim for additional payment following the Employer's termination of a main contract for a high rise tower in Dubai. Advising the main contractor on the evidence to support the claim including causation and quantum in respect of direct costs, interest, loss of revenue and reputation.

Expert Witness on a contractual dispute on a major Airport sub-contact in the UAE involving a dispute on the formation of the contract and a letter of intent.

Expert Witness for quantum for an Arbitration in Dubai on a SCADA Building involving disputes on design responsibilities, variations, prolongation and outstanding works for construction and MEP works. Provided evidence in the Arbitration and was cross examined by counsel.

Provided support in an Arbitration on an Airport fitting out contract in Dubai. Duties included addressing queries on major variations to support the legal team and the expert witness in preparation for the statement of claim and expert report.

Gave expert evidence to a Court appointed expert on a construction project in Dubai involving a dispute on a design and build contract that included the valuation of variations and work done up to the point of the contract termination.

Expert Witness for quantum for an Arbitration in Dubai on a construction contract dispute involving variations, delay and defective works. Appointed by the Claimant with instructions that included the preparation of an expert report, meeting with the Defendant's expert and preparing a joint expert report, giving evidence in the Arbitration hearing, and undergoing cross examination by counsel.

Provided support to a Contractor on a series of contracts for ancillary buildings on an airport in Dubai with claims to the value of AED100m including advising upon amicable settlement and alternatives to negotiation.

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**2014 – 2015            Director - Hill International**

Director of the claims group and responsible for business development and management of commissions involving preparation of claims and dispute resolution.

Commissions involved managing the claims team on a major airport contract in Saudi Arabia of value SAR1.5b involving a design and build contract and disputed variations.

Managing a claims team for the preparation of a claim for extension of time and additional payment on a construction contract in Doha value QAR250m including advising the client on the contractual requirements of the claim contemporaneously and the claim strategy.

Advising a client on a dispute and claim strategy against a major developer in Dubai involving a design and build contract value AED200m including advising on Arbitration and commercial settlement discussions.

**2011 – 2013            Dubai and Middle East - Systech International LLC Dubai  
Regional Managing Director**

Reporting to the CEO and responsible for all management functions of the business including strategy, business administration, credit control, business development, personnel matters, resolution of conflict, and staff reviews.

Responsible for resource management and allocating staff to projects across the region.

Advising clients on contractual issues and recommending strategies for the resolution of disputes including Dubai World Central Airport, Palm Jumeirah Apartments, Jumeirah Lake Park and a major road contract in Oman.

Preparation of a quantum expert report for submission in Arbitration in Dubai on a design and build contract with a total value of AED200m that involved providing expert opinion on the liability and quantum assessment of variations and delay claims with a value of AED100m.

**2005 – 2011            Regional Director - Systech International LLC Dubai**

Responsible for the management of the region including business development, resourcing, team management and profitability.

Responsible for preparing claim strategies and advising upon contractual disputes on a variety of construction and civil engineering projects in Dubai including Jumeriah Beach Residence, Palm Jumeirah Apartment buildings, World Central Airport, Dubai Waterfront, Dubai Metro, Meydan Racecourse and RTA road interchange projects. Responsibilities included recommending claim strategies, preparation of claims for delay and disruption and advising upon the dispute resolution process.

Advised major contractors on the preparation of claims resulting from suspension and termination of contracts including assisting clients with negotiations to amicably resolve the disputes.

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**2004 - 2005            Director - Systech UK**

Commercial Manager on the MEP package works on Terminal 5 at Heathrow Airport. Responsible for the negotiation of sub contract packages including incorporating pain-gain incentivisation conditions. Also negotiating the resolution of variations on the main package works with the prime cost consultant.

**2001 – 2004            Project Director - EC Harris – Hong Kong**

Dispute Manager for the Hong Kong Airport Authority on a dispute relating to the Airport railway. Reporting to the Authority's legal director the dispute resolution process involved Arbitration on preliminary issues and alternative dispute resolution by structured negotiation.

**1999 – 2001            Project Director - Citex Asia Limited Hong Kong**

Project Director on a major Building Services Contract for the Hong Kong Airport Authority (value \$3.0b). The brief involved leading the project team to identify a strategy to deliver a robust assessment of the Contractor's claims for delay and disruption. On completion of the initial brief the responsibilities were expanded to become the Employer's representative with the responsibility to lead the commercial negotiations. Working for the Authority's Director of Special Projects all outstanding commercial matters were successfully resolved through a process of structured negotiations with the Contractor.

**1998 – 1999            Senior Commercial Manager - Raytheon/Hughes Asia Pacific Hong Kong**

Responsible for a team of specialists on the Hong Kong Airport systems integration contract to prepare claims for prolongation and disruption, in the value of \$400m, and to undertake informal dispute resolution meetings with the Airport Authority at senior management level to resolve potential disputes. Further work was undertaken as an alternative to negotiation with Raytheon's lawyers to identify risks and formulate a strategy for Arbitration. The negotiations were successfully concluded.

**1995 – 1998            Associate Director - Systech International Hong Kong**

Reporting to the Managing Director and responsible for the management of project teams and liaising directly with clients to ensure that an excellent service was provided.

Responsible to develop business relationships with new and existing clients during a period when the company achieved significant growth.

Undertook intensive claim and commercial negotiations for a German consortium on a Hong Kong Airport Franchise contract (value HK\$165m) during the period of Airport opening. This involved acceleration and hand over agreements to achieve the Employer's objectives and to protect the Contractor's commercial position.

Management of a team of 12 commercial and planning consultants on a major civil engineering infrastructure project of value HK\$800m for a British/Japanese/Chinese Joint venture on the new Airport. Duties involved: identifying and recommending to the client a suitable claim strategy for a series of extension of time and additional cost claims; and managing the production of the claim documentation to the satisfaction of the client and submission to the Airport Authority.

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**1988 - 1995                      Senior Consultant - Beard Dove Limited - London**

Commercial Manager within a project management team on the £300m Heathrow Express Railway for Railtrack MPD. Responsible for the effective and efficient procurement of contracts within a project portfolio for signalling and telecommunications to ensure the client's time and cost restraints were met.

Advised on the implementation of tenders for a national property maintenance contract for Railtrack. The total project value was £23.5m and comprised 18 separate regions. Subsequent tender negotiations were required in order to ensure the client's requirements were protected with regard to contract qualifications and price.

Seconded to Railtrack South West to assist in the formation of a new Public Limited Company for Railways. Responsibilities were to initiate and manage the procurement of around 200 supplies and services requirements by selecting the most efficient and cost effective methods to ensure the efficient operation of the Railway Company.

Project Surveyor for the British Telecommunications Training Centre at Milton Keynes (value £25m). Duties included representing Beard Dove as an integral member of the design team: giving contractual advice; advising upon the costs and effects of variations with particular emphasis on cost control; preparation of final account; assessment and negotiation of claims for loss and expense.

Responsible for a team of eight surveyors for the preparation of tender documents for the £8m Belgravia Police Station. Responsibilities included detailed cost checking to ensure financial stability; interviewing contractors for tender lists and playing a prominent role in the extensive tender negotiations that concluded successfully.

**1978 - 1988                      Quantity Surveyor - Property Services Agency**

Major project experience for the £50m redevelopment of RAF Marham in 1982, for the installation of NATO Tornado aircraft, which involved the construction of new Airport building and infrastructure facilities. Responsibilities included preparation of tender documentation; post contract cost control; final accounts; budget reconciliation; cost apportionment for funding purposes; loss and expense claim assessment and negotiation.

Project Surveyor for the preparation of feasibility cost plans for the modernisation and extension of a number of wartime underground buildings, each of value £3-4m, throughout the region, which included the use of risk analysis techniques.